

ZyduS Wellness' Net Profit up by 105% in Q3

Ahmedabad, January 25, 2010

ZyduS Wellness Ltd., posted excellent results for the third quarter with sales up by 42 % y-o-y to Rs. 751 mn from Rs. 530 mn. Net profit was up by 105 % to Rs. 143 mn. from Rs. 70 mn last year.

The growth in topline and bottomline has been boosted by the robust performance of the company's pillar brands – Sugar Free, EverYuth and Nutralite.

With a market share of 81%, Sugar Free continues to be India's largest selling sugar substitute. Sugar Free Gold, the aspartame based variant, and Sugar Free Natura, the Sucralose based variant, maintained their respective market shares and posted strong growth in spite of stiff challenges from the competing brands and the emergence of new brands in this segment.

The EverYuth range of niche skin-care products also continued to grow rapidly. Golden Glow Peel Off mask, Face Scrubs and Face Washes maintained their respective market shares. Newly launched, the Menz range of exclusive skin-care for men has made brisk progress and has helped in successfully expanding the EverYuth range.

Nutralite, the company's premium table spread, also posted excellent growth backed by increasing sales in both the retail and the institutional segments.

###