

May 19, 2025

Listing Department BSE LIMITED P. J. Towers, Dalal Street, <u>Mumbai–400 001</u> Code: 531 335

Listing Department **NATIONAL STOCK EXCHANGE OF INDIA LIMITED** Exchange Plaza, C/1, Block G, Bandra Kurla Complex, Bandra (E), <u>Mumbai–400 051</u> Code: ZYDUSWELL

Sub: Press Release

Dear Sir / Madam,

Please find enclosed a copy of press release dated May 19, 2025 proposed to be published in the newspapers in the matter of audited financial results for the quarter and year ended on March 31, 2025.

Thanking you,

Yours faithfully, For, **ZYDUS WELLNESS LIMITED** 

NANDISH P. JOSHI COMPANY SECRETARY & COMPLIANCE OFFICER

Encl.: As above



Zydus Wellness Limited



## Zydus Wellness records a growth of 30% in Net Profit in FY25

Ahmedabad, May 19, 2025

In FY 25, Zydus Wellness Limited reported a growth of 16.2% in Net Sales on a consolidated basis, which stood at ₹ 26,912 million. Net profit for the period (excluding exceptional items and one-time deferred tax assets) was up by 30.0% and stood at ₹ 3,410 million. EBITDA for the period rose by 23.2% to ₹ 3,797 million.

For the quarter ended March 31, 2025, Zydus Wellness Limited, recorded 17.0% y-o-y growth in Q4 net sales which stood at ₹ 9,106 million up from ₹ 7,780 million in the corresponding period of the previous year. Adjusted net profit after tax for the period was up by 14.4% at ₹ 1,719 million from ₹ 1,503 million. EBIDTA for the quarter was up by 17.1% from Rs. 1,622 million to Rs. 1,900 million.

With the continued thrust on marketing initiatives, several key brands including Nutralite, Glucon-D, Everyuth, and Nycil continued to perform well during the quarter.

The Food and Nutrition segment maintained its upward trajectory, registering a solid quarterly growth of 15.4% and 13.0% growth for FY 25.

Following the 100% acquisition of Naturell (India) Private Limited in the previous quarter, the business is performing as expected.

The Sugar Free brand maintained its leadership in the sugar substitute category with a market share of  $95.9 \%^*$ .

Glucon-D continues to maintain its number one position with 58.8%<sup>\*</sup> market share at MAT level.

During the quarter, the Nutrition Drink Category has registered a decline of  $2.1\%^*$  at MAT level. Complan's market share stood at  $4\%^*$ .

On the Nutralite front, the Company is continuously expanding and diversifying the product portfolio.

The Personal Care segment continued to demonstrate strong performance, achieving notable doubledigit growth of 22.5% for the quarter and 33.4% growth for FY 25.



For further information please contact : The Corporate Communications Department

Zydus Wellness Limited Regd. Office : 'Zydus Corporate Park', Scheme No. 63, Survey No. 536, Khoraj (Gandhinagar), Nr. Vaishnodevi Circle, S. G. Highway, Ahmedabad 382 481, India. | Phone : +91-79-71800000, +91-79-48040000 | website : www.zyduswellnes.com CIN : L15201GJ1994PLC023490



Nycil continues to be at number one position with a market share of  $33.8\%^*$  in the prickly heat powder category. Everyuth Scrub has maintained its leadership position with a market share of  $48.5\%^*$  in the facial scrub category which is an increase of 321.4 basis points over the same period last year. This quarter saw the Everyuth brand entering the Sheet Mask category with the launch of three exciting variants: Golden Glow, Anti-Pollution, and Aloe Cucumber. Everyuth Peel off has held on to its number one position with a market share of  $77.7\%^*$ , in the Peel off category which is an increase of 6.1 basis points over the same period last year. In the facial cleansing segment, Everyuth stood at the 5<sup>th</sup> position with a market share of  $7.7\%^*$ .

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Sources: \*As per MAT March '25 report of IQVIA and Nielsen



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